



Success stories

R & M Engineering

Maintaining a high standard
of service to clients



As a company that maintains a high standard of service to its clients, R&M Engineering's goals are to continue to implement the documented quality and safety controls they have used to secure current jobs and clients.

Building on a Solid Reputation

Established since 2002, R&M Engineering have built a solid reputation based on quality, reliability and being consistently on time and budget within the commercial and industrial sector.

Based in Sale Victoria, and led by Directors Russell Wirken & Matthew Foat, R&M service the greater Gippsland area as well as Metropolitan Melbourne and beyond.

R&M specialize in the design, manufacture and erection of structural steel along with their team of dedicated staff, expert boilermakers/welders, qualified riggers and an extensive network of reliable contractors.

Streamlining the business

Whilst completing the Entrepreneurs' Programme 'Business Evaluation', now known as 'Growth Service Roadmap', it was identified that the management team had limited ability to track costs down to the project level and this led to a domino effect with the inability to identify areas for improvement.

Integrating systems

Programme Facilitator, Craig Malcolm, recommended to R&M Engineering that they should focus on improving this element of the business and with assistance from the Business Growth

Grant, implemented an integrated ERP system to allow product and project costs to be visible to the management team and section heads.

"The new system allows all department heads instant visibility of all projects at every stage, with extensive costing analysis and reporting." **Laureen Bourne, Contracts Administrator, R&M Engineering Pty Ltd.**

The way ahead

R&M Engineering now have the knowledge and resources to respond to future projects with more accurate quoting and estimating. All projects and jobs can be fully analysed and streamlined.